



# Why Partner with TimpTE?

## Proud of Our Past, Committed to Our Future

### TimpTE Celebrates 140th Year in Business in 2024

Founded in 1884, TimpTE celebrates our 140th year in business in 2024. As the longest operating trailer company in North America, we are proud of our long-term relationships with our valued distribution partners and our loyal customer base. By partnering with TimpTE you gain the stability and experience of working with a 140-year old privately held company with strong buying power within the industry.

### #1 Selling Dry-Bulk Commodity Trailer in North America

As a pioneer in our field, TimpTE trailers have played a key role in the evolution of American transportation. We began designing and manufacturing trailers for the heavy-duty trailer segment (>26,000 lbs. GVWR) in the 1940's. Today, TimpTE is the #1 selling dry bulk commodity trailer in North America. Our semi-trailers have rated capacities up to 77,000 lbs. GVWR and are designed to withstand some of the toughest jobs for any trailer. These trailers haul a wide variety of dry bulk commodities (corn, soybeans, fertilizer, frac sand, coal, aggregate, and more).

### Experience the Difference: Behind TimpTE's Superior Construction Methods

As the recognized market leader, TimpTE has leveraged our in-depth engineering and manufacturing experience with aluminum — along with our economies of scale — to offer the equipment trailer market a very unique and highly differentiated product line. TimpTE's equipment trailers offer the versatility to haul a wide variety of equipment without compromising our high standards for quality and durability. Compared to their steel counterparts, aluminum provides a much lighter empty weight, making our trailers easier to pull and providing higher payload capacity. However, it is how our trailers are manufactured that our distribution partners and valued end-customers notice first. TimpTE's use of proprietary extruded aluminum components and mechanically fastened joints provides a much more rugged and durable construction compared to manufacturers that use welds to assemble their trailers. Since these weld seams compromise the strength of the aluminum, they are typically the first areas to crack. TimpTE's unique manufacturing capabilities eliminate these potential points of failure.

#### **Mechanical Fasteners vs. Welds**

When manufacturers weld aluminum, it weakens the structural integrity of the metal, making it vulnerable to failure from pressure & stress. This is the reason why the most common failure point on a welded aluminum trailer is at the weld seams. TimpTE's trailers are manufactured using mechanical fasteners and use no structural welds. Most customers quickly notice the difference in our trailer's more robust construction as soon as they see it.

#### **Proprietary Extruded Aluminum Components**

Each TimpTE trailer design utilizes custom dies and tooling to craft our proprietary components. TimpTE owns the dies and tooling required for the production of our custom components, which are used exclusively on TimpTE trailers. Unlike other manufacturers who rely on 'off-the-shelf' parts from commodity distributors. These parts have not been designed & manufactured as part of a fully-integrated transportation system that considers Finite Element Analysis (FEA) and other critical design parameters.

### Lincoln Manufacturing Center

TimpTE's long-term commitment to the equipment trailer business was reinforced in February 2023 with the announcement of a \$22 million investment in a new 190,000 sq. ft. state-of-the-art manufacturing facility to be constructed in Lincoln, NE. The facility will include TimpTE equipment trailer manufacturing operations and freight activities along with the TimpTE Parts Center (TPC).

The same aftermarket parts supply & warranty support that enabled TimpTE to become the #1 selling dry bulk commodity trailer in North America is utilized to support our equipment trailer business. The TPC can quickly process parts orders to ensure timely delivery to our dealers' facilities and our experienced warranty team will work closely with the dealers to diagnose problems and quickly implement the necessary repairs.

